FINANCIAL REPORT

June 30, 2019

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### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Maine Vaccine Board Concord, New Hampshire

We have audited the accompanying financial statements of Maine Vaccine Board (the Board), which comprise the statement of financial position as of June 30, 2019, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Maine Vaccine Board as of June 30, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters

The financial statements of Maine Vaccine Board as of June 30, 2018, were audited by another auditor whose report dated September 20, 2018 expressed an unmodified opinion on those statements.

Change in Accounting Principle

As discussed in Note 6 to the financial statements, the Board changed its method of accounting for assessment revenue and vaccine replenishments to follow Finance Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 958-605, *Revenue Recognition* guidance related to intermediary and agency transactions. As a result, the Board has elected to report net assessments collected in excess of vaccine funding and administrative activities as a liability in the statement of financial position. This change in accounting principle was applied retrospectively which resulted in an increase in assessments collected in excess of vaccine funding and administrative activities and a decrease in net assets as of July 1, 2018 of \$10,867,165. Our opinion is not modified with respect to this matter.

As part of our audit of the 2019 financial statements, we also audited the adjustments described above and in Note 6 that were applied to restate the 2018 financial statements. In our opinion, such adjustments are appropriate and have been properly applied. We were not engaged to audit, review, or apply any procedures to the 2018 financial statements of Maine Vaccine Board other than with respect to the adjustments and, accordingly, we do not express an opinion or any other form of assurance on the 2018 financial statements taken as a whole.

Nicholson, Michaed & Company

Waterville, Maine June 3, 2020

# MAINE VACCINE BOARD

# STATEMENT OF FINANCIAL POSITION

June 30,

# **ASSETS**

<u> </u>	
	2019
Assets	
Cash and cash equivalents	\$ 11,564,586
Total Assets	\$ 11,564,586
LIABILITIES and NET ASSETS	
Current Liabilities	
Accounts payable	\$ 19,090
Deferred assessment revenue	8,248
Total Current Liabilites	27,338
Assessments Collected in Excess of Vaccine	
Funding and Administrative Activities	11,537,248
Total Liabilities	11,564,586
Net Assets	-
Total Liabilities and Net Assets	\$ 11,564,586

# MAINE VACCINE BOARD

# STATEMENT OF ACTIVITIES

# Year Ended June 30,

	2019
Revenues	
Assessment revenue	<b>\$ 12,341,198</b>
Assessment interest	13,165
Investment income	251,288
Total Revenue	12,605,651
Program Expenses	
Vaccine replenishments	11,732,696
Administrative Expenses	
Servicing agent fees	149,040
Project management fees	28,673
Legal fees	13,857
Audit	4,250
Bank fees	7,052
Total Administrative Expenses	202,872
Total Expenses	11,935,568
Change in Net Assessments Collected	670,083
Vaccine Funding and Administrative Activities in Excess of Assessments Collected	(670,083)
Change in Net Assets	-
Net Assets at Beginning of Year	
Net Assets at End of Year	<u> </u>

# MAINE VACCINE BOARD

# STATEMENT OF CASH FLOWS

# Year Ended June 30,

		2019
Cash flow from operating activities:		
Changes in net assets	\$	-
Adjustments to reconcile changes in net assets to		
net cash flows from operating activities		
Increase (decrease) in liabilities:		
Accounts payable		19,090
Deferred assessment revenue		6,180
Assessments collected in excess of vaccine funding and		
administrative activities		670,083
Net cash flows from operating activities		695,353
Net change in cash and cash equivalents		695,353
Cash and cash equivalents at beginning of period	1	0,869,233
Cash and cash equivalents at end of period	\$ 1	1,564,586

# NOTES to FINANCIAL STATEMENTS

June 30, 2019

# NOTE 1 - PRINCIPAL ACTIVITY AND SIGNIFICANT ACCOUNTING POLICIES

# Nature of the Organization

The Universal Childhood Immunization Program (Program) and the Maine Vaccine Board were established by the Maine State Legislature in 2010 (22 M.R.S.A § 1066) to provide all children from birth until 19 years of age in the State of Maine with access to a uniform set of vaccines as determined and periodically updated by the Maine Vaccine Board (Board). Through the Maine Center for Disease Control and Prevention's (CDC) Childhood Vaccine Program, the State of Maine purchases vaccines at favorable rates and distributes them to providers at no charge. Additionally, through a joint rule (Rule 95-695 Chapter 248) issued between the Department of Health and Human Services (DHHS) and the Maine Vaccine Board, the Board also determines the list of childhood vaccines available in the Maine Universal Childhood Immunization Program. The Board is comprised of 9 individuals including members of the medical profession, State of Maine employees, and insurance company employees.

The Childhood Immunization Fund (Fund) was established under the same legislation for the sole purpose of funding the Program, including the costs of vaccines provided under the Program to children and any costs the Board may incur for staff, a service agent, administrative support services, legal representation and contracted services. The Fund is administered by the Board or the service agent, which shall act as a fiduciary. The Fund is held in trust by the Treasurer of the State of Maine for the purpose of making payments under the provisions of the Program and is not available for general use of the State of Maine. The Treasurer of the State of Maine is the custodian of the Fund and may make disbursements only upon written direction from the Board or the service agent. No portion of the Fund may be used to subsidize any other State of Maine programs or budgets.

The servicing agent for most operations is KidsVax, LLC. Based in New Hampshire, KidsVax® was founded in 2002. It provides a range of administrative services for non-profit, governmental, and quasi-governmental organizations nationwide. The amounts paid to KidsVax® under the terms of the management agreement during the year ended June 30, 2019 was \$149,040.

# **Basis of Accounting Presentation**

The Board's financial statements have been prepared on the accrual basis of accounting in accordance with the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 958, *Not-for-Profit Entities*.

# Cash and Cash Equivalents

The Board considers all cash and highly liquid financial instruments with original maturities of three months or less to be cash and cash equivalents.

# **Assessment Credit Policy**

Assessments receivable would represent the running total of replenishment requests to date minus amounts collected to date through the end of the fiscal year, and is the amount that would be expected to be collected from assessed entities. There were no such receivables at June 30, 2019.

Assessments are due quarterly, 45 days after the quarter ends. Interest is charged on late submission of assessments at a rate of .03 percent per day past due. Interest is added to the assessment if the submittal is made after the due date.

# Assessments Collected in Excess of Vaccine Funding and Administrative Activities

The Board has collected assessments in excess of amounts required to fund vaccines and associated administrative costs. The Board is a limited purpose entity and its primary purpose is to collect funds through mandatory assessments paid by assessed entities. Funds collected are dedicated solely to the specific purposes discussed above. Net assessments collected accumulate and will be used to reduce assessments in the succeeding Program year, for timely funding of future vaccine funding obligations of the Program, and for reasonable and necessary administrative costs of the Board.

#### NOTES to FINANCIAL STATEMENTS

June 30, 2019

# NOTE 1 - PRINCIPAL ACTIVITY AND SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

### **Net Assets**

Net assets, revenues, gains, and losses are classified based on the existence or absence of restrictions and the nature of those restrictions. The Board did not report any net assets at June 30, 2019.

### Revenue and Expense Recognition

The Board collects assessment revenue due from participating health plans, insurance companies and other payors. Each entity is required to pay the assessment based on the number of covered lives multiplied by the monthly assessment rate. Monthly assessment rates are determined by the provisions of the Program and are approved annually by the Board. The Board remits payments to the State of Maine to pay for vaccine costs each time a vaccine replenishment order for the Program is due and requested from the State of Maine.

Collection of assessment revenue and payments remitted to the State of Maine for vaccine replenishments are similar to agency transactions. Although these transactions are not considered revenue or expenses of the Board, they are included in the statement of activities to reflect gross amount of collections and replenishments.

Other administrative expenditures of the Board are recognized when incurred.

# **Functional Expenses**

The statements of activities present the natural classification detail of the Board's expenses. Vaccine replenishments are primarily related to program activities as outlined in 22 M.R.S.A § 1066. All other expenditures are considered administrative and the Board has determined that no allocation of administrative costs among program and supporting services was necessary for the year ended June 30, 2019. As a result, the Board excluded a statement of functional expenses, as required by FASB Accounting Standards Update (ASU) 2016-14, Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities, and determined the exclusion did not materially affect the Board's financial statement presentation or impact the users of its financial statements.

### **Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles require the Board to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates, and those differences could be material.

#### **Financial Instruments and Credit Risk**

Cash balances are maintained at two financial institutions. The balances are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. Balances in certain accounts may exceed FDIC insurance. The Board has not experienced any losses in such accounts and management believes it is not exposed to any significant risk.

The fair value of the Board's financial instruments approximates their carrying amounts, either because the expected collection or payment period is relatively short or because the terms are similar to market terms.

# Income Taxes

The Board was established by the Maine State Legislature in 2010 (22 M.R.S.A § 1066) and as such is exempt from federal and state income taxes.

### **NOTES to FINANCIAL STATEMENTS**

June 30, 2019

# NOTE 1 - PRINCIPAL ACTIVITY AND SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

### **Recently Adopted Financial Accounting Pronouncements**

On August 18, 2016, the FASB issued Accounting Standards Update (ASU) 2016-14, Not-for-Profit Entities (Topic 958) – *Presentation of Financial Statements of Not-for-Profit Entities*. The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. The Board has implemented ASU 2016-14 and has adjusted the presentation in these financial statements accordingly.

# **Subsequent Events**

Management has evaluated subsequent events through June 3, 2020, the date the financial statements were available to be issued and determined that any subsequent events that would require recognition or disclosure have been considered in the preparation of the financial statements.

During the year ended June 30, 2019, the Board approved a \$100,000 contribution to Washington Vaccine Association (WVA) for administrative expenses WVA incurred in regards to the TRICARE settlement project (see Note 5). The amount was paid in August 2019.

# **NOTE 2 – LIQUIDITY AND AVAILABILITY**

Financial assets available for general expenditure (vaccine replenishments and administrative costs), within one year of the statement of financial position date, comprise the following:

Cash and cash equivalents

\$11,564,586

### **NOTE 3 - CASH AND CASH EQUIVALENTS**

The State of Maine sponsors an internal investment pool called the State of Maine Treasurer's Cash Pool (TCP). The Board invests monies that are not needed for immediate use in the TCP, in accordance with the requirements of the Childhood Immunization Fund (see Note 1). The TCP is primarily comprised of investment vehicles with short maturities (certificates of deposit, commercial paper, corporate bonds, U.S. treasury bills, repurchase agreements and federal agency notes) and the Board characterizes the investments with the TCP as low risk. The TCP is not rated by external rating agencies. The Board is able to make withdrawals from the TCP at par with little advance notice and without penalty. The Board considers this investment vehicle a money market instrument and carries the amounts in the pool at cost. Cash balances of \$11,479,889 were pooled and invested in the TCP at June 30, 2019.

Cash balances of \$84,697 were kept in a bank lockbox at June 30, 2019, before being transferred to the TCP.

Total cash and cash equivalents are as follows as of June 30:

2019

Cash held in State of Maine TCP Cash lockbox account

\$11,479,889 84,697 \$11,564,586

#### **NOTE 4 - CONCENTRATIONS**

The Board collected assessment revenues of approximately \$8,077,000 for the year ended June 30, 2019 from four payers. These combined assessment revenues represent 65% of 2019 gross revenues collected.

### **NOTES to FINANCIAL STATEMENTS**

June 30, 2019

# **NOTE 5 - TRICARE SETTLEMENT**

In June 2018, the Board received a \$3,568,551 settlement from TRICARE, the U.S. military's health insurance program. This settlement covered arrears for assessments not paid from July 1, 2011 to March 31, 2018. Additionally, with the passage of the 2018 National Defense Authorization Act (NDAA) in December 2017, TRICARE's participation in the State of Maine Universal Immunization Program is mandatory which requires them to pay quarterly just as other payers in the State of Maine. TRICARE began partially contributing to the State of Maine Universal Immunization Program with assessments due on December 31, 2017 and their full participation began with assessments due on August 15, 2018. With TRICARE's participation, there is an increase of approximately 18,800 child covered lives per quarter. Also, TRICARE's financial participation helps to further the goal of equitable participation for all payers.

# NOTE 6 - CHANGE IN ACCOUNTING PRINCIPLE

During the year ended June 30, 2019, the Board changed its method of accounting for assessment revenue and vaccine replenishments to follow FASB ASC Topic 958-605, *Revenue Recognition* guidance related to intermediary and agency transactions. As discussed in Note 1, the Board is a limited purpose entity and its primary purpose is to collect funds through mandatory assessments paid by assessed entities. Net assessments collected accumulate and are used to reduce assessments in the succeeding Program year, for timely funding of future vaccine funding obligations of the Program, and for reasonable and necessary administrative costs of the Board. The Board considers assessment revenue and vaccine replenishments to be agency transactions. As a result, the Board has elected to report net assessments collected in excess of vaccine funding and administrative activities as a liability in the statement of financial position. This change in accounting principle was applied retrospectively which resulted in an increase in assessments collected in excess of vaccine funding and administrative activities and a decrease in net assets as of July 1, 2018 of \$10,867,165.